Insurance Simplicity and Automation from Front Office to Back Office

In today's competitive insurance market, insurers need to empower producers in the front office, while streamlining their back-office. Your success demands unique solutions to address both sets of challenges.

Front office success starts by providing producers with the right tools that let them start selling immediately, and grows when you can deliver easy insight into the commissions that result. More than ever, if you can make it easier and more rewarding for producers to do business with you, you will win by a landslide.

For the back-office, today's insurers need solutions to automate core business processes — like producer on-boarding, compensation dispute resolution, adding appointments, and more — so you can drive continuous improvement across the enterprise.

That's why today's insurers need Aurea Insurance Solutions (AIS) Enterprise Edition. AIS Enterprise — with its completely redesigned, responsive user-interface — helps transform the front office experience for your producers — simplifying how you create, manage, and deploy producer commissions — while also providing fundamental workflow solutions to optimize your back-office.

AIS ENTERPRISE BENEFITS:

- Visual compensation modeling and deployment

- Comprehensive mobile capabilities for producers

- Now includes seamless insurance industry back-office workflow applications

Give your producers a better experience — and get back big results

For the front-office, AIS Enterprise delivers everything you need to give producers a seamless and empowering experience, from getting started to getting paid. AIS Enterprise simplifies producer commission modeling, calculation, and processing for all insurers, and provides comprehensive producer manager functions. You'll create maximum visibility around compensation management, so you can avoid confusing commission payouts, and the costly sales downtime they create. And, with a wholly redesigned user-interface, AIS Enterprise is easier to use and more responsive on every device.

AIS ENTERPRISE LETS YOU:

Empower producers to sell faster, from anywhere: Give agents anytime access to the content, customer and policy information, and sales tools they need to close deals from day one. The AIS Enterprise Commissions Reporting Application provides producers with self-service mobile capabilities to access commissions, book of business, incentives, and performance.

Create and deploy new compensation models faster: AIS Enterprise Compensation Modeler provides visual modeling capabilities to vastly reduce cycle time, and increase efficiency in defining and creating compensation models. Business owners can now work interactively with compensation analysts to define, test, and deploy new models without dependency on IT.

Obtain on-demand reporting insights: Business users can quickly create real-time dashboards using the breadth of AIS Enterprise data with the Business Insights Reporting module. You can easily drill-down and drill-through comprehensive producer and commissions data, and deploy those reports via mobile applications.

End-to-end technical integration: A robust set of APIs facilitates integration with a wide range of technologies you already use. These APIs support integration with new mobile applications, or with existing producer portals of your existing producer view. Plus, Aurea offers an entire suite of integration products to streamline and simplify integration into any environment, so you maximize your entire infrastructure.

Build a bridge to the back-office with workflow automation

AIS Enterprise also delivers a suite of workflow management solutions to target common insurance industry business challenges to optimize the back-office. With AIS Enterprise, you can:

Onboard easily: AIS Enterprise lets you guide prospective producers through the application process — and keep them informed of status, next steps, missing materials, or unfulfilled requirements. Plus, AIS Enterprise can automate background checks, license and appointment verifications, and more.

Resolve compensation disputes faster: Streamlined tools let producers resolve compensation issues quickly and accurately. And, powerful workflow capabilities empower you to manage the entire process, from submission to resolution.

Add new appointments more efficiently: Speed and simplify the process of registering producers in an additional state, and automatically ensure the appointments are successfully processed by NIPR.

Simplify the hierarchy transfer process: Easily transfer a single producer or group of producers from one point in the hierarchy to another for accurate revenue tracking.

Manage approval workflows: Streamline processes and ensure accuracy with approval workflow automation. AIS Enterprise lets you create, deploy and manage approvals against data changes across the system.

And, with cloud-based deployment options, AIS Enterprise offers flexibility to meet your infrastructure needs.

	STANDARD	ENTERPRISE
Streamlined producer management	☑	☑
Reduced dependency on IT for compensation modeling and reporting	☑	☑
Visual compensation modeling and deployment		☑
Redesigned, responsive user interface		☑
APIs for mobile application integration		☑
Mobile Commissions Reporting Application		☑
Real-time dashboards and analytics		☑
Cloud-based deployment options	☑	☑
Insurance Business Process Management solution	Available via subscription	☑
Onboard producer workflow automation	Available via subscription	☑
Add new appointment workflow automation	Available via subscription	☑
Hierarchy transfer workflow automation	Available via subscription	☑
Dispute resolutions workflow automation	Available via subscription	☑
Standard Support	☑	
Platinum Support		☑

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